

**4yr total of additional  
money due to annual  
raises with \$1000  
signing bonus**

**Raise after benefit premium  
increases**

	<b>Today</b>	<b>2.25%</b>	<b>2.50%</b>	<b>2.75%</b>	<b>3.00%</b>				
Wage Group 1	\$ 1,371.00	\$ 1,402.00	\$ 1,437.00	\$ 1,476.50	\$ 1,521.00		\$ 19,330.00		\$ 13,846.00
Datacom Zone 1	\$ 1,488.50	\$ 1,522.00	\$ 1,560.00	\$ 1,603.00	\$ 1,651.00		\$ 20,864.00		\$ 15,380.00
Datacom Zone 2	\$ 1,443.00	\$ 1,475.50	\$ 1,512.50	\$ 1,544.00	\$ 1,600.50		\$ 19,746.00	>>>	\$ 14,262.00
Heavy Vehicle Driver	\$ 1,331.00	\$ 1,361.00	\$ 1,395.00	\$ 1,433.50	\$ 1,476.50		\$ 18,784.00	<b>family</b>	\$ 13,300.00
Drafter	\$ 1,249.50	\$ 1,277.50	\$ 1,309.50	\$ 1,345.50	\$ 1,386.00		\$ 17,666.00	<b>premium</b>	\$ 12,182.00
Customer Advocate	\$ 1,226.00	\$ 1,253.50	\$ 1,285.00	\$ 1,320.50	\$ 1,360.00		\$ 17,380.00	<b>rate</b>	\$ 11,896.00
Maintenance Administrator	\$ 1,189.00	\$ 1,216.00	\$ 1,246.50	\$ 1,281.00	\$ 1,319.50		\$ 16,964.00	<b>total</b>	\$ 11,480.00
Delivery Driver	\$ 1,187.00	\$ 1,213.50	\$ 1,244.00	\$ 1,278.00	\$ 1,316.50		\$ 16,808.00	<b>\$ 5,484.00</b>	\$ 11,324.00
Service Representative	\$ 1,184.50	\$ 1,211.00	\$ 1,241.50	\$ 1,275.50	\$ 1,314.00		\$ 16,808.00	<b>from</b>	\$ 11,324.00
Customer Acc Specialist	\$ 1,168.00	\$ 1,194.50	\$ 1,224.50	\$ 1,258.00	\$ 1,295.50		\$ 16,626.00	<b>below</b>	\$ 11,142.00
Light Delivery Driver	\$ 1,104.00	\$ 1,129.00	\$ 1,157.00	\$ 1,189.00	\$ 1,224.50		\$ 15,742.00	<b>subtracted</b>	\$ 10,258.00
Technical Specialist	\$ 1,051.50	\$ 1,075.00	\$ 1,102.00	\$ 1,132.50	\$ 1,166.50		\$ 15,040.00	>>>	\$ 9,556.00
Technical Associate	\$ 987.00	\$ 1,009.00	\$ 1,034.00	\$ 1,062.50	\$ 1,094.50		\$ 14,104.00		\$ 8,620.00
Prem tech Exhibit 1&2	\$ 920.00	\$ 963.00	\$ 987.00	\$ 1,014.00	\$ 1,044.50	\$0.55/hr	\$ 18,082.00		\$ 12,598.00
Prem tech Exhibit 3	\$ 800.00	\$ 840.50	\$ 861.50	\$ 885.00	\$ 911.50	\$0.55/hr	\$ 16,521.74		\$ 11,037.74
Sales Consultant BCS	\$ 735.00	\$ 751.50	\$ 770.50	\$ 791.50	\$ 815.00		\$ 10,802.00		\$ 5,318.00
Sales Consultant (consumer)	\$ 710.50	\$ 726.50	\$ 744.50	\$ 765.00	\$ 788.00		\$ 10,464.00		\$ 4,980.00

	year 1	year 2	year 3	year 4				
<b>Benefits</b>	<b>Family Plan premium Rate per month</b>				<b>increase over 4 year run below</b>			
Health	\$ 75.00	\$ 95.00	\$ 150.00	\$ 195.00	\$ 225.00		\$ 4,380.00	
Vision	\$ -	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00		\$ 336.00	
Dental	\$ -	\$ 16.00	\$ 16.00	\$ 16.00	\$ 16.00		\$ 768.00	
					4 year	total>	\$ 5,484.00	

note1: Prem tech wages added \$22.00/week (\$0.55/hour X 40hours/week) prior to yearly percent increases.

note2: The benefits are calculated as difference in family rates from current family rates (not individual).

note3: This is only a rough draft to be used as an aid- NO OVERTIME OR PREMIUMS WERE TAKEN INTO THE EQUATIONS.

note4: The 4yr total of additional money adds the wage increase compounded from today's wages for a total amount over the 4year agreement.

note5: The benefit total adds the added expense of the benefit premiums above the current rate over the 4year agreement.